

# MANAGEMENT REPORT

FOR THE FINANCIAL YEAR ENDED  
31<sup>ST</sup> DECEMBER 2024





## MILESTONES

- Revenue growth from AED **346.1** million (2023) to AED **456.5** million in 2024.
- EBITDA growth from AED **59.9** million (2023) to AED **77.6** million in 2024.
- Profit Before Tax increase from AED **50** million (2023) to AED **60.1** million in 2024.
- Saudi RPM Revenue increase from SAR **30** million (2023) to SAR **64.8** million in 2024.
- Occumed EBITDA growth from AED **6.3** million (2023) to AED **15.2** million in 2024.
- Dubai RPM EBITDA growth from AED **500K** loss to AED **800K** profit.

## CONTRACTS SIGNED IN 2024

- **UAE** – AED **27.53** million
- **KSA** – SAR **25** million

## EVENTS SIGNED IN 2024

- **UAE** – AED **10** million
- **KSA** – SAR **14.8** million

## ACQUISITION

### PROMETHEUS MEDICAL INTERNATIONAL

One of the RPM's strategic acquisitions for alignment and for niche service deliveries was Prometheus Medical International, offering:

- Strengthened capabilities in Consultancy on Medical Risk Mitigation for projects
- Global presence
- Niche Medical Training for the Defence and Energy sector
- Highly scalable model which can be amalgamated with RPM operations



## ACCREDITATIONS

- Johns Hopkins Aramco Healthcare (JHAH) Accreditation (Jan 2024) – post accreditation, Saudi RPM mobilized 26 sites in ARAMCO by December 2024.
- Tactical Combat Casualty Care (TCCC) Accreditation in UAE from NAEMT, USA – becoming the only provider in the UAE and Gulf Region.
- EMS Vehicle Operator Safety (EVOS) Accreditation in the UAE from NAEMT, USA – the only private provider in UAE after National Ambulance.
- Wilderness First Aid Course Added in HTTC Training Portfolio – provided by the American Safety Health Institute (ASHI).
- Disinfection and Sterilization for Aircraft added in HTTC training portfolio – provided by the American Safety Health Institute (ASHI).

## KEY HIGHLIGHTS

### • High Value and Prestigious Projects

- NPCC Saipem JV – Provision of Medical Services: AED **7.5** million
- Family Care Authority, Abu Dhabi Government Contract: AED **2.6** million
- M42 – Northern Emirates (Genome Project): AED **9.5** million
- NEOM Projects including The Line commenced with one site in February 2024, growing to 13 sites by December 2024, including the Medical Operations signed for the NEOM Hub in November 2024

### • New Verticals

- Medical Air Evacuation vertical is being developed and MOUs signed with Air Ambulance Operators to cover Europe, Asia Pacific and Africa with:
  - Sky Angels UK
  - Tann Air - Africa
  - ICATT - India and Asia Pacific



- **Technology and Innovation**

- Introduction of Artificial Intelligence in Occupational Health at OccuMed.
  - To increase accuracy on fitness reports for workers
  - Management of appointments with large corporates
  - Identify anomalies
  - Launched during ADIPEC 2024, 1<sup>st</sup> phase is live, 2<sup>nd</sup> phase is under implementation
- FDA approved wearable health monitoring devices on pilot study in NMDC barge monitoring 24x7 employees in critical role. Currently under DOH approval.

## **593 EVENTS HANDLED IN 2024**

- UAE – **458**
- KSA – **135**
- **International Events with Global Recognition**
  - Spartan – UAE
  - Formula 1 Abu Dhabi Grand Prix
  - Formula 1 Saudi Arabian Grand Prix
  - Soundstorm 2024 – Saudi Arabia
  - Dakar Rally – Saudi Arabia
  - World Triathlon Abu Dhabi 2024

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